

News



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U.S. Manufacturer Reduces Prices in Response to Chinese Import Tariff Increase



FOR OUR DEALERS

**ADDITIONAL
5% DISCOUNT**

ON SELECT U.S. MADE
& TAA COMPLIANT
PRODUCTS*

Valid through 8/31/19
*Some exclusions apply

It's no surprise that the recent news about the increased tariff on Chinese imports has impacted both businesses and consumers alike. Unfortunately, the increased cost associated with the 25% tariff will most likely be passed down to the consumer.

The low-cost manufacturing capabilities available in China has made it increasingly difficult for U.S. manufacturers to compete based on price. This is especially evident within industries that are heavily saturated with Chinese products, such as office furniture.

Wisconsin-based Office Furniture Manufacturer Offers Discount on U.S. Made & TAA Compliant Products

RightAngle Products is a Wisconsin-based company that manufactures ergonomic office furniture, with products ranging from electric sit stand desks and keyboard trays, to custom workstations and monitor arms. RightAngle is aware that the 25% enables them to better compete with the Chinese made products, but more importantly, the company recognizes the negative ramifications it has on the consumers.

Bill Knighton, the President of RightAngle Products, has chosen to respond to the tariff increase by offering a 5% discount to dealers and distributors on selected U.S. made and TAA compliant products.

Knighton explains,

“As a manufacturer, we do import a few of our products from overseas, so we relate and sympathize with the consumers that will now be charged higher prices. Because of that, we want to reduce prices on some of our products to give more individuals the opportunity to purchase more durable, higher quality, and U.S. made and TAA compliant ergonomic office furniture at a more affordable price point.”

The 5% discount is being offered to RightAngle Products dealers and distributors for 90 days, and the company is asking for that savings to be passed along directly to the consumer.

If you are a consumer looking to take advantage of this promotion, RA encourages you to approach your local office furniture store and request to see the products included in the 5% discount.

To find out the promotion eligibility rules and details, [click here](#). Some exclusions may apply.

About RightAngle Products

RightAngle has developed products for more than twenty-five years utilizing the highest standards of design, engineering and production practices. Included in the product line are; NewHeights height adjustable workstations, R-Style™ office furniture, and a complete line of RightAngle ergonomic accessories.

RightAngle's facility is located at 6703 Zinser Street, Schofield, WI 54476. For more information visit raproducts.com, contact customer service at [800.298.4351](tel:800.298.4351) or email info@raproducts.com.